

# TELEGRAM

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 CHANGE TO

FROM	AMEMBASSY TEHRAN	CLASSIFICATION	SECRET
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E.O. 11652:  
 TAGS:  
 SUBJECT:

ACTION: SECSTATE WASHDC  
 SECRET TEHRAN 00367

7

ACTION:

E.O. 11652: GDS  
 TAGS: AMGT, PFOR, IR  
 SUBJ: GOALS AND OBJECTIVES IN IRAN  
 (A)  
 REF: /77 STATE 291277; (B) 77 STATE 295486

DCM2  
 AMB 2  
 POL 2  
 ECON2  
 PM  
 USIS  
 CONS  
 OR2  
 DAO  
 MAAG2  
 CRU1  
 POUCH  
 SHIR  
 TABR  
 ISFA2

20/reh

1. WE NOTE WITH APPRECIATION DEPARTMENT'S RECOGNITION THAT AS STATEMENTS OF GOALS AND OBJECTIVES SHOULD NOT BE VIEWED/HELD AS FIXED OR IMMUTABLE. WE HAVE EXAMINED WITH CARE THOSE SET FORTH IN REE TEL B. IN LARGE MEASURE WE BELIEVE THEY ARE REALISTICALLY ACHIEVABLE AND ADDRESS OUR CENTRAL CONCERNS AND INTERESTS IN IRAN. WE HAVE, HOWEVER, MODIFIED AND EXTENDED THIS STATEMENT TO TAKE INTO ACCOUNT RECENT DEVELOPMENTS AND SLIGHTLY ALTERED PERCEPTIONS OF WHAT OUR CURRENT GOALS AND OBJECTIVES OUGHT TO BE. THERE FOLLOWS A FULL RESTATEMENT IN THE FORMAT USED IN REPT EL B.

2. BEGIN TEXT. I. A SUSTAINED POLITICAL/ECONOMIC RELATIONSHIP BUILT UPON TRUST, CONFIDENCE, AND MUTUAL RESPECT.

DRAFTED BY: DCM:JCMIKLOS/sw	DRAFTING DATE: 1/10/78	TEL. EXT. 1102	CONTENTS AND CLASSIFICATION APPROVED BY: DCM:JCMiklos/sw
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CLEARANCES:

SECRET  
 CLASSIFICATION

OPTIONAL FORM 152(H)  
 (Formerly FS-413(H))  
 January 1975  
 Dept. of State

80162-101

From the NATIONAL SECURITY ARCHIVE, The Gelman Library, 2130 H Street, NW, Suite 701, Washington DC, 20037

-- MAINTAIN AND REINFORCE THE RELATIONSHIP OF TRUST AND CONFIDENCE ESTABLISHED WITH THE SHAH.

-- ASSESS THE RANGE OF EMBASSY CONTACTS IN THE IMPORTANT SEGMENTS OF IRANIAN SOCIETY AND INITIATE STEPS TO EXPAND RELATIONSHIPS TO THE EXTENT POSSIBLE WITH THOSE FORCES AND GROUPS WHICH ARE EVOLVING INTO IMPORTANT CENTERS OF INFLUENCE AS IRAN MODERNIZES. THIS SHOULD TAKE INTO ACCOUNT OPPORTUNITIES PRESENTED BY RECENT EASING OF SOME GOVERNMENT STRICTURES ON POLITICAL ACTIVITY, RECOGNIZING THAT SOME RISKS MAY BE INVOLVED IN CERTAIN CASES REQUIRING THAT WE PROCEED SELECTIVELY AND PRUDENTLY.

-- ENCOURAGE PRIMIN AMOUZEGAR AND HIS CABINET TO REFLECT ON IRAN'S LONG-TERM ECONOMIC GOALS AND TO PLAN A SPECIFIC AND INTEGRATED PROGRAM OF INITIATIVES DESIGNED TO MAINTAIN ECONOMIC MOMENTUM AS OIL REVENUES INEVITABLY DIMINISH. IN THIS RESPECT ENCOURAGE AND SUPPORT IRANIAN INITIATIVES TO SEEK OUTSIDE EXPERT ASSISTANCE AND ADVICE FROM THE IBRD AND OTHER APPROPRIATE SOURCES.

-- ENGAGE FULL RANGE OF USIS CAPABILITIES IN KEEPING IRANIAN DECISIONMAKERS AND OPINION MOLDERS INFORMED OF US POLICIES AND ATTITUDES AFFECTING IRANIAN INTERESTS AND IRANIAN-US RELATIONS.

II. AN ENHANCED US-IRANIAN RELATIONSHIP IN NON-MILITARY FIELDS.

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-- ENCOURAGE THE CONTINUATION OF A RELIABLE PETROLEUM SUPPLY FOR THE UNITED STATES AND ITS CLOSEST ALLIES AND THE ADOPTION OF A MODERATE PRICING POLICY. EXPLAIN U.S. ENERGY POLICIES AND PROGRAMS, AND THE NEED OF THE WORLD ECONOMY FOR OIL AT BEARABLE PRICES.

-- FACILITATE AN INCREASE IN THE UNITED STATES' SHARE OF THE MARKET IN IRAN AND BE PREPARED TO USE THE WEIGHT OF THE AMBASSADOR'S OFFICE IN SUPPORT, AT A MINIMUM, OF NONDISCRIMINATORY ACCESS BY AMERICAN FIRMS TO BUSINESS OPPORTUNITIES IN IRAN.

-- ASSESS HOW WE CAN MAKE THE US-IRAN JOINT COMMISSION MORE EFFECTIVE, INCLUDING HOW TO INVOLVE THE US PRIVATE SECTOR MORE FULLY.

-- PURSUE WITH DR. ETEMAD AND HIS ATOMIC ENERGY ORGANIZATION ASSOCIATES FORMULATION OF FINAL TEXT OF US-IRANIAN NUCLEAR COOPERATION AGREEMENT WHICH MEETS PRESIDENT'S NONPROLIFERATION OBJECTIVES.

-- MAINTAIN US INTELLIGENCE-GATHERING PRIVILEGES IN IRAN, AND CONTINUE TO PROVIDE QUID PRO QUO LIAISON SUPPORT IN RESPONSE TO THESE PRIVILEGES. CAREFULLY WEIGH ANY PROPOSALS FOR ADDITIONAL PRIVILEGES TO ENSURE THAT THEY DO NOT ENDANGER EXISTING ASSETS.

-- SEEK TO ENGAGE IRAN MORE FULLY IN REGIONAL NARCOTICS EFFORTS AIMED AT REDUCING NARCOTICS PRODUCTION IN AFGHANISTAN AND PAKISTAN AND REDUCING ILLICIT NARCOTICS

TRAFFIC INTO AND THROUGH IRAN.

-- WORK WITH GOI MINISTRY OF EDUCATION TO IMPROVE PROCEDURES IN THE EVALUATION AND PROCESSING OF IRANIANS SEEKING AN EDUCATION IN THE US.

-- EXPAND OPPORTUNITIES FOR IRANIAN STUDENTS PLANNING TO STUDY IN THE US TO RECEIVE APPROPRIATE ORIENTATION, COUNSELING, AND ENGLISH INSTRUCTION PRIOR TO THEIR DEPARTURE.

-- CONTINUE TO PRESS IRAN FOR FULL PAYMENT OF THE DELINQUENT SURPLUS PROPERTY DEBT.

III. CAREFULLY COORDINATED MILITARY RELATIONSHIP INCLUDING THE MILITARY SUPPLY PROGRAM.

-- MAINTAIN A CONTINUING DIALOGUE WITH THE SHAH AND HIS PRINCIPAL MILITARY ADVISORS ON HIS MILITARY NEEDS WITH THE AIM OF AVERTING NONESSENTIAL MILITARY SALES REQUESTS.

-- CAREFULLY SUPERVISE EXISTING AND ANTICIPATED FOREIGN MILITARY SALE CASES.

-- CLOSELY MONITOR ACTIVITIES OF THE REPRESENTATIVES OF US ARMS MANUFACTURERS TO ENSURE THAT THEY ARE OBSERVING THE NEW REGULATIONS ON SALES PROMOTION AND SEEK WAYS TO REDUCE THE NUMBER OF US DEFENSE-RELATED CONTRACTOR PERSONNEL IN IRAN TO THEIR ESSENTIAL NUMBERS.

-- MONITOR OUR MILITARY SUPPLY RELATIONSHIP TO ENSURE THAT LEGITIMATE IRANIAN DEFENSE NEEDS ARE MET WITHIN THE

FRAMEWORK OF CURRENT ARMS TRANSFER GUIDELINES.

REEXAMINE US-IRAN MILITARY COOPERATION RELATIONSHIP TO ENSURE ~~TEXT~~ THAT IT IS CONSISTENT WITH PUBLIC LAW 95-92.

-- ENCOURAGE GOI TO ACCEPT INCREASED RESPONSIBILITY FOR DEVELOPMENT OF IMPROVED MILITARY MANAGEMENT, PLANNING, AND INTERNAL STAFFING TECHNIQUES WITH THE ULTIMATE DEPENDENCE OBJECTIVE OF ELIMINATING ~~DEPENDENCE~~ ON US MILITARY ADVICE AND ASSISTANCE.

-- MAINTAIN US OVERFLIGHT RIGHTS AND ACCESS TO IRANIAN PORTS FOR NAVAL SHIPS.

IV. MAINTENANCE OF IRAN'S BALANCED POSTURE IN REGIONAL AFFAIRS.

-- ENCOURAGE THE CONTINUATION OF IRAN'S BALANCED APPROACH TO ARAB-ISRAELI AFFAIRS AND ITS SUPPORT FOR OUR MIDDLE EAST PEACE NEGOTIATIONS.

-- ENCOURAGE THE MAINTENANCE OF A POSITIVE IRANIAN RELATIONSHIP WITH ISRAEL, INCLUDING AN OIL SUPPLY LINK.

-- MAINTAIN IRAN'S OPPOSITION TO PAKISTAN REPROCESSING.

-- SUPPORT IRAN'S COOPERATION WITH SAUDI ARABIA, OMAN, AND OTHER ARABIAN PENINSULA STATES ON PERSIAN GULF SECURITY, KEEPING INFORMED ON ~~RELEVANT~~ SECURITY DEVELOPMENTS IN IRAQ ~~AND~~ AND IRAN'S OTHER REGIONAL NEIGHBORS.

ENCOURAGE  
-- ~~RECOMMEND~~ A CONTINUATION OF RESPONSIBLE IRANIAN COOPERATION WITH AFGHANISTAN, PAKISTAN, AND INDIA IN BOTH POLITICAL AND ECONOMIC SPHERES.

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-- ENCOURAGE IRANIAN SUPPORT OF OUR PRINCIPLE POLICIES  
IN AFRICA.

V. IMPROVEMENT IN IRAN'S HUMAN RIGHTS PERFORMANCE.

-- REVIEW WITH THE SHAH AND OTHER RESPONSIBLE OFFICIALS,  
ON APPROPRIATE OCCASION, US HUMAN RIGHTS POLICIES,  
FOCUSING ON IMPROVEMENT IN HUMAN RIGHTS (WHICH IS  
ATTAINABLE) AS OPPOSED TO PUSHING FOR CHANGES IN THE  
POLITICAL SYSTEM (WHICH MAY SMACK OF FOREIGN  
INTERFERENCE AND BE COUNTERPRODUCTIVE), NOTING THE  
IMPACT AN UNFAVORABLE IRANIAN PUBLIC IMAGE ON THIS  
ISSUE MIGHT HAVE ON IRAN'S INTERNATIONAL POSTURE IN THE  
US AND ELSEWHERE.



SULLIVAN

SECRET

Classification

OPTIONAL FORM 102 (REV. 10-67)