

**Anatoly Chernyaev's Notes  
Gorbachev Conversations with Assistants.**

*September 29, 1986*

[We should] focus on preparations for Reykjavik. It seems like everybody is turning toward us now—in the U.N. as well as in Stockholm. Truly, there is no way for them to get away from our initiatives, they cannot just talk them away. There is a need for concrete initiatives. It is irresistible in our offensive.

There are some issues, on which they will not meet us halfway, disregarding everything. But we have to understand: when we are putting our proposals forward, we have to take their interests into account too, [understanding that] we will not get 100% satisfaction on any of the issues.

*Source: Archive of the Gorbachev Foundation  
Translated by Svetlana Savranskaya  
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